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1911

HEIKES--HUNTSVILLE-TREES.

# The Huntsville Wholesale Nurseries.

FEBRUARY

Huntsville Ala., 1911

LIBRARY  
U.S. Department of Agriculture



FOR THE TRADE ONLY.

## Special Mention.

**ROSES**—We are making a specialty of growing Hardy Hybrid Perpetuals and Mosses by budding for outdoor planting. Budded roses transplant with better success than roses on their own roots and produce finer blossoms. The stocks upon which we bud are all disbudded before planting, so that little trouble is experienced from suckers. It will be noticed that our assortment given on page six covers all shades of color from white to the darkest crimson. We have discontinued growing roses at Biloxi, Miss., as we find we can produce a much healthier, handsomer plant at Huntsville. Our present crop is grown at Huntsville, and we guarantee as fine plants, both roots and tops, as can be produced anywhere in the United States. Samples will be sent upon application.

### PEACHES.

**THE MAYFLOWER**—Introduced by Mr. J. Van Lindley, Pomona, N. C. The earliest of all peaches. Ripened here this year May 19th. Mr. Lindley has tested this variety in his orchard for the past four years. It is a remarkable peach and red all over. Will supersede Victor and Sneed.

**ARP BEAUTY** is next in season and next in value to Mayflower. Comes in just before and laps over into the season of Greensboro. It is quite distinct from any variety that we know and will prove a very valuable sort for commercial orchards as well as for family orchards. It is the most showy and by far the best in quality of any peach of its season. The flesh is of a rich, inviting yellow color; the skin a pleasing shade of yellow, very attractively painted and mottled with bright crimson. It is very prolific, has large flowers and is one of the hardiest in tree, bud and bloom. Freestone, but the flesh, like that of all exceptionally early freestone peaches, clings more or less to the seed. In size it is about the same as Yellow St. John.

**APEX**—Ripens at the same time as Alexander, to which it is far superior in size, color and flavor. Size large, color of skin yellow, with a mottled red cheek. Flesh yellow and of good quality—one of the best early market varieties. Freestone, but, like all extra early peaches, the flesh clings to the stone.

**DR. BURTON**—Very similar to Mamie Ross in vigor, certainty and abundance of bearing; has large flowers. Much superior to Mamie Ross and ripens about one week earlier. It is a perfect freestone, of rather larger size than Mamie Ross, of same shape, with smaller seed, much firmer and more color, and quality of the finest; the best and handsomest peach of its season.

**GOLDFINCH (Ea. Elberta)**—This is a seedling of Elberta, of very much the same characteristics, but ripening about a week earlier.

**MUNSON'S CLING.** A selected seedling of Elberta, among hundreds grown from select seed. Equally as large as Elberta, more spherical, with a short beak. Firm, yellow flesh of the finest quality. Surface mostly covered with bright red, very handsome. An immensely superior quality to Chilow. Ripens with Elberta.

**MUNSON'S FREE.** Selected variety among several hundred Elberta seedlings grown from selected seed. The fruit is larger than Elberta; more highly colored, more oblong and of better quality; flesh yellow. More prolific and hardy in bearing. Ripens about a week later than Elberta. Very firm; fine for shipping.

**REX.** A seedling of Elberta, ripening about a month later. This variety in size, color of skin and flesh is very much like Elberta.

**TIEBOUT**—Free, largest size, rich orange color, with dark red cheek, flesh of the finest quality, firm, buttery; a splendid shipper, seed small. About two weeks later than Elberta.

**DULCE**—The same description of the Tiebout, but ripening a month later.

**OCTOBEL (Bell's October).** Large, rich, yellow, red cheek; freestone; of finest quality.

We recommend the following varieties as a splendid assortment of varieties for a succession in both the commercial and home orchard. They are named in the order of ripening and cover the season from the middle of May to the middle of October: Mayflower, Arp Beauty, Apex, Greensboro, Dr. Burton, Mamie Ross, Carman, Hiley, Goldfinch, Champion, Belle of Ga., Elberta, Munson Free, Old Mixon Free, Lemon Cling, Crawford's Late, Beer's Smock, Rex, Tibout, Fox Seedling, Krummel's Late, Salway, Dulce, Henrietta, Octobel, Stinson's.

# The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

FALL OF 1910 AND SPRING OF 1911.

## HEIKES HUNTSVILLE TREES.

FEBRUARY, 1911.

Except where prices are agreed upon these quotations are subject to change without notice.

The usual Terms and Conditions govern these quotations.

## Combination Car Lots.

Prices will be based on delivery to station at Huntsville, the price of boxes to be added. In car lots in bulk no charge will be made for packing.

To those who order in less than car lots and wish to take advantage of our plan to deliver to Distributing Points we must add to the prices quoted in this list the cost of freight from Huntsville to these points on a car lot basis, and we will then prepay the freight to the point of distribution. This plan insures low freight rates and quick time. Such orders will be packed in boxes at Huntsville and combined to make up car lots and shipment promptly made to distributing points and forwarded from there over the various railroads to destination. Car lot orders will go direct from Huntsville to destination, and can be shipped at any time after September 20th to March 15th, except a short time in mid-winter.

## Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., Philadelphia, Pa., Tyler, Texas, Toppenish, Wash., N. Yakima, Wash., Portland, Ore., Grand Junction, Colo., and Salt Lake City, Utah, distributing points for orders in less than car lots, to be shipped from Huntsville on the dates named below. No charge for drayage or transfer at these points.

FOR ST. LOUIS—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER—November 1st and in Spring.

FOR TYLER, TEXAS—October 10th to December 15th.

FOR PORTLAND, ORE.—November 1st to December 15th.

FOR TOPPENISH, WASH.—November 1st to December 15th.

FOR NORTH YAKIMA, WASH.—November 1st to December 15th.

FOR GRAND JUNCTION, COL.—October 15th to December 1st and in Spring.

FOR SALT LAKE CITY, UTAH—November 1st to December 15th.

This offer to ship to distributing points will not apply if shipment is required at other than the above named dates. It sometimes happens that we cannot arrange to make up combination car lots to suit all strictly within the dates named. It will be necessary to arrange the dates for shipments as orders are received.

For 100 rates add 1 cent each; for 10 rates add  $2\frac{1}{2}$  cents each to the 100 rates.

### KIEFFER PEARS. Two Years.

GRAFTED PEARS.	Fodder.	Folder.	Follow.	Fondle.	Foolish.	Forage	Forzy.
Two Years	5 to 7 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ ft	3 to 4 ft	2 to 3 ft
On French Seedl'gs	3 $\frac{1}{2}$ to 1 in.	3 $\frac{1}{2}$ to $\frac{3}{4}$	9-16 to $\frac{5}{8}$	12 to 9-16	7-16 to $\frac{1}{2}$	7-16 to $\frac{1}{2}$	7-16 to $\frac{1}{2}$
Kieffer	Pr M \$125	Per M \$90	Per M \$65	Per M \$55	Per M \$50	Pr M \$40	Per M \$30
	....	....	....	....	....	....	....

### KIEFFER PEARS—One Year. Grafted on Branched French Pear Seedlings.

	CIPHER	Per 1000
One year, 5 to 6 feet, not branched	Fabric	\$85 00
One year, 4 to 5 feet, not branched	Fable	75 00
One year, 3 to 4 feet, not branched	Farmer	60 00
One year, 2 to 3 feet, not branched	Farther	50 00
One year, 1 to 2 feet, not branched	Fathom	30 00

### COMPASS--CHERRY--PLUM—One Year. On Peach Stocks.

Sandal	Safely	Sage	Sad
4 to 5 feet	3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ ft.	3 to 4 feet	2 to 3 feet
2 $\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$	3 $\frac{1}{2}$ to 7-16	
Per M \$125	Per M \$100	Per M \$85	Per M \$50
1190	2620	200	

We have about 200 Compass-Cherry-Plum on Plum Stocks 3 to 4 feet at 12 $\frac{1}{2}$  cents, 300 2 to 3 feet at 10 cents, and 300 1 to 2 feet at 7 $\frac{1}{2}$  cents.

### CHERRY TREES. Two Years. On Mahaleb

	CIPHER.	Per 1000
Early Richmond,	1 inch & up, 5 to 7 feet, well bran'd. Omen	\$125 00
Dyehouse,	3 $\frac{1}{2}$ to 1 in., 5 to 6 feet, well bran'd. Object	125 00
	5 $\frac{1}{2}$ to $\frac{3}{4}$ , 4 $\frac{1}{2}$ to 5 $\frac{1}{2}$ feet, well bran'd. Oblong	100 00
	9-16 to $\frac{5}{8}$ , 4 feet and up, well bran'd. Octave	70 00
	1 $\frac{1}{2}$ to 9-16, 3 $\frac{1}{2}$ feet and up, well bran'd. Office	50 00
	3 to 4 feet, branched. Onward	40 00
	2 to 3 feet, more or less branched. Order	30 00
Montmorency,	1 inch & up, 5 ft. & up, well bran'd. Orgie	\$125 00
Wragg,	3 $\frac{1}{2}$ to 1 in., 4 $\frac{1}{2}$ ft. and up, well bran'd. Oblige	125 00
Royal Duke,	5 $\frac{1}{2}$ to $\frac{3}{4}$ , 4 ft. and up, well bran'd. Obscure	100 00
	9-16 to $\frac{5}{8}$ , 3 $\frac{1}{2}$ ft. and up, well bran'd. Observe	70 00
	1 $\frac{1}{2}$ to 9-16, 3 $\frac{1}{2}$ ft. and up, well bran'd. Obtain	50 00
	3 to 4 feet, branched. Ocean	40 00
	2 to 3 feet, more or less branched. Orbit	30 00

### SWEET CHERRIES---One Year.

SWEET CHERRIES.	Pshaw	Psalm	Pry	Pruish
One Year.	5 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet
	Per M \$125	Per M \$100	Per M \$80	Per M \$60
Black Tartarian	980	595	606	240
Lambert	6	14	60	50
Napoleon	68	97	222	158
Bing	68	166	240	227
Royal Duke	—	—	1000	2000

### PRIVET.

#### AMOOR RIVER PRIVET. The Best Strain. More Nearly Evergreen Than Any Other Strain.

	CIPHER	Per 1000
Two years, 4 to 5 feet, well branched.	Pug	\$50 00
Two years, 3 to 4 feet, well branched.	Purge	35 00
One year, 2 to 3 feet, well branched.	Purify	25 00
One year, 18 to 24 inches, well branched.	Purist	20 00
One year, 12 to 18 inches, slightly branched	Purl	15 00

**PEACH TREES--On Peach. Leading Varieties.**

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful, not to bring in any buds from affected localities.

Peach Trees	Rancor	Ransom	Rather	Rattle	Recite.	Reserve.	Resource	Render
One Year,	6 to 8 ft.	5 to 6 ft.	4 to 6 ft.	4 to 5 ft.	3½ to 4½ ft.	3 to 4 feet	2 to 3 ft.	1 to 2 ft.
On	3/4 & up	5/4 to 3/2	9-16 to %	1/2 to 9-16	7-16 to 1/2	3/2 to 7-16		
PeachStock	Pr M \$85	Pr M \$85	Pr M \$85	Pr M \$65	Per M \$50	Per M \$45	Per M \$35	Per M \$25
Alexander								
Arp Beauty	580	230	235	60	80	...	50	...
Apex	490	70	50	65	40	...	80	...
Beers Smock	60	880	110	50	80	280	80	...
Belle of Ga.	...	10	280	450	630	340	80	...
Bequette's Free	...	...	...	...	...	...	...	...
Bilyeau Late	...	...	...	...	...	...	...	...
Carman	...	...	...	...	...	...	...	...
Capt. Ede.	35	...	...	...	...	...	...	...
Crawford's Late.	620	185	...	...	...	...	...	...
Champion	150	120	160	...	980	140	20	...
Chair's Choice	...	...	...	...	...	...	...	...
Crawford's Early	490	580	540	330	70	34	...	...
Dulce	...	...	...	...	...	...	...	...
Dr. Burton	5	...	10	40	140	130	230	120
Elberta	27520	82540	26370	19200	...	4040	3780	3000
Enma	26	40	10	20	80	10	160	100
Fox Seedling	100	40	190	...	...	...	...	...
F. St. John	...	...	...	...	...	...	...	...
Globe	45	50	...	...	...	...	...	...
Greensboro	...	25	...	...	...	...	...	...
Goldfinch	...	...	...	...	...	...	...	...
(Ea. Elberta)	870	595	450	550	810	1200	440	100
Heath Cling	...	...	...	...	...	...	20	100
Hiley (Ea. Belle)	4630	4000	1767	1290	1350	500	200	...
Henrietta	10	15	30	25	...	...	...	...
Krummel's Late	20	140	60	...	...	...	...	...
Lemon Cling	190	125	60	...	...	40	100	20
Lovell	10	5	8	20	70	300	360	80
Mamie Ross	...	...	...	...	...	...	...	...
Mayflower	615	...	10	...	...	...	...	...
Mountain Rose	...	...	...	...	...	...	...	...
Munson Free	510	760	150	75	...	...	190	20
Munson Cling	10	50	60	10	...	20	140	60
Muir	530	510	440	...	...	...	800	325
Octobel	30	80	130	150	10	30	8	20
Old M. Free	20	...	...	...	...	...	...	...
Old M. Cling	400	180	60	180	350	580	450	100
Orange Cling	25	50	60	30	20	5	50	95
Phillips Cling	140	150	20	...	...	...	...	...
Rex	260	70	30	...	...	...	...	...
Reeve's Favorite	...	...	...	...	...	...	...	...
Salway	510	...	660	240	45	...	...	...
Stump	480	205	...	...	...	...	20	...
Sneed	...	...	20	...	...	...	20	...
Tuskena (Tuscan)	50	90	90	170	190	300	200	40
Triumph	160	90	150	50	50	10	...	...
Tiebout	40	25	130	130	100	140	60	20
Waddell	40	...	15	70	...	200	200	40

**PEACH TREES. June Buds.**

Peach Trees	Jingle	Jacket.	Jargon	Jasper	Jealous	Jeopard	Jersey	Jewel
On Peach.	5 to 6 ft	4 to 5 ft	3½ to 4½ ft	3 to 4 ft	3 to 4 ft.	2 to 3 feet	18 to 24 in	12 to 18 in
June Buds	Pr M \$85	Pr M \$85	Pr M \$65	Pr M \$50	Pr M \$45	Per M \$35	Per M \$30	Pr M \$25
Arp Beauty	50	40	60	50	...	...	...	...
Belle of Ga.	...	...	...	35	...	...	...	...
Carman	...	...	...	...	...	...	...	...
Crawford's Early	70	40	10	10	20	20	...	300
Crawford's Late	60	50	60	40	...	...	...	50
Elberta	3540	9620	23600	43350	38955	112320	74300	19000
Fitzgerald	290	...	60	40	40	...	...	...
Goldfinch	...	520	370	1040	774	60	...	...
(Ea. Elberta)	...	...	...	...	...	...	...	...
Greensboro	...	...	...	...	...	...	...	...
Hiley (Ea. Belle)	3650	...	...	5820	2962	2500	...	...
Krummel's Late	...	...	...	...	...	...	...	...
Lemon Cling	50	...	...	15	10	...	...	...
Lovell	910	180	190	200	70	40	...	...
Mamie Ross	...	...	...	...	...	...	...	...
Mayflower	...	...	...	...	...	...	...	...
Muir	...	...	...	...	...	...	...	...
O. M. Cling	2310	1120	720	450	380	80	100	...
Phillips Cling	290	40	80	90	100	100	100	...
Salway	...	...	...	...	...	...	375	400
Triumph	...	...	...	...	...	...	...	...
Tuskena (Tuscan)	150	100	50	50	10	30	...	...

## MAGNOLIA GRANDIFLORA.

<i>Magnolia Grandiflora</i>	<i>Matlock</i>	<i>Mallet</i>	<i>Manger</i>	<i>Martin</i>	<i>Marble</i>	<i>Master</i>
	4 to 5 feet \$50 Per 100	3 to 4 feet \$35 Pr 100	2 to 3 feet \$25 Per 100	18 to 24 in. \$20 Pr 100	12 to 18 in. \$17.50 Pr 100	6 to 12 in. \$15 Pr 100
The two feet and up are two years transplanted.	195	10	20	400	70	220
Smaller sizes						
One year transpl'd						

## PECAN SEEDLINGS. Gulf Coast Thin Shell.

We have a very fine lot of two and three-year old seedlings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot upward to five feet.

<i>Petted</i>	<i>Pellei</i>	<i>Pebble</i>	<i>Puddle</i>	<i>Patent</i>
4 to 5 feet Per M \$70	3 to 4 feet Per M \$65	2 to 3 feet Per M \$50	18 to 24 in. Per M \$45	12 to 18 in. Per M \$35
180	---	---	12250	13750

## ROSES--Field Grown. Budded.

We have ceased to grow Roses at Biloxi, as we find we can produce a much stronger, healthier plant at Huntsville. Those grown here, both root and top, are as fine as can be grown anywhere. We have a large stock this year and are making prices low to help introduce the Huntsville grown.

<b>R O S E S.</b>	<i>Rosette</i>	<i>Robust</i>	<i>Rocket</i>
Field Grown.	No. 1 Per M \$80	No. 1½ Per M \$65	No. 2 Per M \$35
Very Fine.			

### HYBRID PERPETUALS.

Anna de Deisbach.....	5425	780	200
Baroness Rothschild.....	...	...	
Coquette des Alps.....	335	120	
Gen. Jacqueminot.....	8825	1360	10
Gruss an Teplitz.....			
Jubilee.....	80	190	90
Mar. P. Wilder.....	4959	4300	270
Magna Charta.....	1166	190	10
Mad. Gab. Luizet.....	1415	520	
P. C. de Rohan.....			430
Paul Neyron.....	2094	620	...
Frau Karl Druschki (Snow Queen).....	598	1920	...
Ulrich Brunner.....	4625	2940	330

### MOSSES.

Crested Moss.....	...	...	...
Henry Martin.....	...	...	
Salet.....	...	...	10
White Bath.....	...	...	

BUDDED ROSES—We have ceased the propagation of Roses on own roots.

The No. 1 plants will have three or more branches and will be cut back to 18 to 24 inches. The roots are very fine. We make a grade of Roses called No. 1½. This grade is made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. We recommend them for transplanting.

## SWEET CHERRIES. New York Grown.

	<i>Picket</i>	<i>Pating</i>	<i>Panel</i>	<i>Parade</i>
	5 feet & up Per M \$125	4 to 5 feet Per M \$100	3 to 4 feet Per M \$80	2 to 3 feet Per M \$60
Napoleon.....	460	2800	1150	690
Black Tartarian.....	840	1700	850	510
Lambert.....	230	1400	700	420
Bing.....	120	650	325	195

**APPLE TREES. One Year.**

We have some very promising lots of apple grafts one year for sale. One large fine block of our own growing at Huntsville. Other lots are grown on contract in Washington, Kansas and Oklahoma. Descriptions of the different lots, showing sizes, prices and varieties, are given below:

**APPLE GRAFTS—One Year. No. 1 Seedlings. Huntsville Grown.**

	<i>Proxy</i> 5 to 6 feet Per M \$100	<i>Provost</i> 4 to 5 feet Per M \$80	<i>Provoke</i> 3 to 4 feet Per M \$65	<i>Provide</i> 2 to 3 feet Per M \$50	<i>Prove</i> 1 to 2 feet Per M \$35
Winesap.....	19670	8145	1498	700	200
Jonathan.....	...	...	2380	700	300
Rome Beauty.....	...	...	...	180	100
Gano.....	...	...	...	...	50
Grimes Golden.....	...	...	...	240	50
Kinnard's Choice.....	1200	1400	...	10	...

**APPLE GRAFTS—One Year. No. 1 Seedlings. Oklahoma Grown.**

	<i>Protect</i> 4 to 5 feet Per M \$80	<i>Prosy</i> 3 to 4 feet Per M \$65	<i>Prosper</i> 2 to 3 feet Per M \$45	<i>Prospect</i> 1 to 2 feet Per M \$35
Rome Beauty.....	117	104	2650	1250
Mo. Pippin.....	4	60	500	375
Ben Davis.....	...	125	500	180
Yellow N. Pippin.....	...	...	20	165
Grimes. Golden.....	...	80	680	480
Jonathan.....	...	140	940	1165
Spitzenburg.....	...	70	110	60
Yellow Transparent.....	5	...	190	95
York Imperial.....	5	170	295	100
Stayman Winesap.....	...	...	15	30
M. B. Twig.....	30	...	5	30
Red June.....	...	10	50	30
Maiden's Blush.....	10	50	59	25
N. W. Greening.....	...	...	..	10
Whitney No. 20.....	...	...	90	40
Gano.....	...	...	1440	576
Duchess.....	5	5	895	230
Winesap.....	211	2184	2806	1376
Wealthy.....	15	...	...	160

**PEAR GRAFTS—One Year. Grafted on French Pear Seedlings 7-12 mm.  
Branched Roots. Oklahoma Grown.**

	<i>Prose</i> 5 to 6 feet Per M \$85	<i>Prophet</i> 4 to 5 feet Per M \$75	<i>Property</i> 3 to 4 feet Per M \$60	<i>Proper</i> 2 to 3 feet Per M \$50	<i>Prop</i> 1 to 2 feet Per M \$30
Kieffer Pear.....	2000	2865	2000	1300	235

**APPLE GRAFTS—One Year. No. 1 Seedlings. Kansas Grown.**

	<i>Prolific</i> 3 to 4 feet Per M \$65	<i>Project</i> 2 to 3 feet Per M \$50	<i>Prohibit</i> 1 to 2 feet Per M \$35
Winesap.....	500	500	250
Jonathan.....	...	2300	1000
Rome Beauty.....	...	500	150
York Imperial.....	...	75	25
Spitzenburg.....	400	350	125
Newtown Pippin.....	...	600	200
Wealthy.....	...	175	50

**APPLE GRAFTS—One Year. No. 1 Seedlings. Washington Grown.**

	<i>Prone</i> 3 to 4 feet Per M \$65	<i>Promply</i> 2 to 3 feet Per M \$50	<i>Promote</i> 1 to 2 feet Per M \$35
Spitzenburg.....	300	3000	750
Winesap.....	350	2000	800
King of Tompkins Co.....	100	800	450
Jonathan.....	550	4000	900
Grimes Golden.....	320	2015	650
Rome Beauty.....	150	3000	1700
St. Winesap.....	...	...	..
Ark. Black.....	150	400	150
Newtown Pippin.....	250	1600	500

**Terms and Conditions Governing Quotations in the Price  
List of the Huntsville Wholesale Nurseries.**

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**RATES.**—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred, orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

**SEASON.**—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

**SHIPPING DIRECTIONS.**—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

**RELEASE.**—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

**PACKAGES.**—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from  $7\frac{1}{2}$  to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

**PACKING.**—Goods will be packed in moss or "Shingle Tow," and especial care taken to insure their arrival in the best condition.

**ASSORTMENTS.**—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

**CAUTION.**—We accept all orders upon the condition that they shall be void, should any injury befall the tree from frost, hail, storm, fire, or other causes over which we have no control.

**TERMS.**—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

**FORMS OF PAYMENT.**—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange," or add  $\frac{1}{4}$  of one cent, to the amount of the bill for the cost of collection.

**GRADES.**—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

**GUARANTEE OF GENUINNESS.**—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid. It is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

**ACCEPTANCE.**—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shriveling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.